

# Mean Time to Recruitment for a Two Graded Manpower System with Two Thresholds, Different Epochs for Exits and Correlated Inter-decisions

L.Saral<sup>1</sup>, S.Sendhamizh Selvi<sup>2</sup> and A.Srinivasan<sup>3</sup>

<sup>1</sup> Ph.D.Scholar, PG and Research Department of Mathematics, Government Arts College, Tiruchirappalli, Tamilnadu, 620022, India

<sup>2</sup> Assistant Professor, PG and Research Department of Mathematics, Government Arts College, Tiruchirappalli, Tamilnadu, 620022, India

<sup>3</sup> Professor Emeritus, PG and Research Department of Mathematics, Bishop Heber College, Tiruchirappalli, Tamilnadu, 620017, India

## Abstract

In this paper, the problem of time to recruitment is studied using a univariate policy of recruitment involving two thresholds for a two graded manpower system with attrition generated by its policy decisions. Assuming that the policy decisions and exits occur at different epochs, a stochastic model is constructed and the mean time to recruitment is obtained when inter-exit times form an ordinary renewal process and the inter-policy decision times are exchangeable and constantly correlated exponential random variables.

**Keywords:** *Two grade manpower system; decision and exit epochs; correlated inter-decision times; ordinary renewal process; univariate policy of recruitment with two thresholds, mean time to recruitment.*

## 1. Introduction

Attrition is common phenomenon in many organizations. This leads to the depletion of manpower. Recruitment on every occasion of depletion of manpower is not advisable since every recruitment involves cost. Hence the cumulative depletion of manpower is permitted till it reaches a level, called the threshold. If the total loss of manpower exceeds this threshold, the activities in the organization will be affected and hence recruitment becomes necessary. In [1, 2, 6] the authors have discussed the manpower planning models by Markovian and renewal theoretic approach. In [5] the author has initiated the study of the problem of time to recruitment for a single grade manpower system by incorporating alertness in the event of cumulative loss of manpower due to attrition crossing the threshold, by considering optional and mandatory threshold for the cumulative loss of manpower in this manpower system. In [11] the author has studied the problem of time to recruitment for a two graded manpower system, by considering optional and

mandatory thresholds. In [7,8] the author has studied the problem of time to recruitment for a two graded manpower system, the loss of man hour are exchangeable and constantly correlated exponential random variables and inter-decision times follows an exponential distribution.

In all the above cited work, it is assumed that attrition takes place instantaneously at decision epochs. This assumption is not realistic as the actual attrition will take place only at exit points Which may or may not coincide with decision points. This aspect is taken into account for the first time in [3,4] and variance of time to recruitment is obtained when inter-decision times and exit times are independent and identically distributed exponential random variables using univariate policy for recruitment and Laplace transform in the analysis. Recently, in [9,10] the author has studied the work in [3,4] by considering optional and mandatory thresholds which considering non-instantaneous exits at decision epochs. In the present paper, for a two graded manpower system, a mathematical model is constructed in which attrition due to policy decision take place at exit points and there are optional and mandatory thresholds as control limits for the cumulative loss of manpower. A univariate policy of recruitment based on shock model approach is used to determine the expected time to recruitment when the system has different epochs for policy decisions and exits and the inter-policy decision times are exchangeable and constantly correlated exponential random variables.

## 2. Model Description

Consider an organization taking decisions at random epochs in  $(0, \infty)$  and at every decision making epoch a random number of persons quit the organization. There is an associated loss of manpower if a person quits. It is assumed that the loss of manpower is linear and cumulative. Let  $X_i$  be the continuous random variable representing the amount of depletion of manpower (loss of man hours) caused at the  $i^{\text{th}}$  exit point. Let

$S_k$  be the total loss of manpower up to the first  $k$  exit points. It is assumed that  $X_i$  's are independent and identically distributed random variable with density function  $m(\cdot)$ , distribution function  $M(\cdot)$  and Mean  $1/\alpha$ ;  $\alpha > 0$ . Let  $U_k$  be the continuous random variable representing the time between the  $(k-1)^{th}$  and  $k^{th}$  policy decisions. It is assumed that  $U_k$ 's are exchangeable and constantly correlated exponential random variables with probability density function  $f(\cdot)$ , distribution function  $F(\cdot)$  and mean  $u$ . Let  $R$  be the correlation between  $U_i$  and  $U_j$ ;  $i \neq j$  and  $v = u(1-R)$ . Let  $W_i$  be the continuous random variable representing the time between the  $(i-1)^{th}$  and  $i^{th}$  exit times. It is assumed that  $W_i$ 's are independent and identically distributed random variables with probability density function  $g(\cdot)$ , probability distribution function  $G(\cdot)$ . Let  $N_e(t)$  be the number of exits points lying in  $(0, t]$ . Let  $Y_A, Y_B$  be the exponential random variable denoting the optional thresholds for grade A and B respectively. Let  $H_A(\cdot)(h_A(\cdot)), H_B(\cdot)(h_B(\cdot))$  be the distribution (density) function of  $Y_A, Y_B$  with parameters  $\lambda_A, \lambda_B$  respectively. Let  $Z_A, Z_B$  be the exponential random variable denoting the mandatory thresholds for grade A and B respectively. Let  $H_A(\cdot)(h_A(\cdot)), H_B(\cdot)(h_B(\cdot))$  be the distribution (density) function of  $Z_A, Z_B$  with parameters  $\mu_A, \mu_B$  respectively. Assume that  $Y_A < Z_A$  &  $Y_B < Z_B$ . Let  $p$  be the probability that the organization is not going for recruitment when optional threshold is exceeded by the cumulative loss of manpower. Let  $q$  be the probability that every policy decision has exit of personnel. As  $q=0$  corresponds to the case where exits are impossible, it is assumed that  $q \neq 0$ . Let  $T$  be the random variable denoting the time to recruitment with distribution function  $L(\cdot)$ , density function  $l(\cdot)$  and mean  $E(T)$ . Let  $A^*(\cdot), a(\cdot)$  be the Laplace -Stieltjes and Laplace transform of  $A(\cdot)$  and  $a(\cdot)$  respectively. The univariate CUM policy of recruitment employed in this paper is stated as follows.

*Recruitment is done whenever the cumulative loss of man power in the organization exceeds the mandatory threshold. The organization may or may not go for recruitment if the cumulative loss of man power exceeds the optional threshold.*

### 3. Main Result:

$P(T > t) = P\{ \text{Total loss of manpower at the exit points in } (0, t] \text{ does not exceed } Y \text{ or the total loss of manpower at the exit points in } (0, t] \text{ exceeds } Y \text{ but lies below } Z \text{ and the organization is not making recruitment} \}$

$$P(T > t) = P(S_{N_e(t)} \leq Y) + P(Y < S_{N_e(t)} \leq Z)p$$

$$P(T > t) = \sum_{k=0}^{\infty} P[N_e(t) = k]P(S_k \leq Y) + p \sum_{k=0}^{\infty} P[N_e(t) = k]P(S_k > Y)P(S_k \leq Z) \quad \text{--- (1)}$$

From Renewal theory, we have

$$P\{N_e(t) = k\} = G_k(t) - G_{k+1}(t) \text{ and } G_0(t) = 1 \quad \text{---(2)}$$

From (1), we get

$$P(T > t) = \sum_{k=0}^{\infty} \{G_k(t) - G_{k+1}(t)\}P\{S_k \leq Y\} + p \sum_{k=0}^{\infty} \{G_k(t) - G_{k+1}(t)\}P\{S_k > Y\}P\{S_k \leq Z\} \quad \text{--- (3)}$$

Note that

$$L(t) = 1 - P(T > t); E(T^r) = (-1)^r \left[ \frac{d^r}{ds^r} \bar{l}(s) \right]_{s=0}, r = 1, 2, \dots \quad \text{--- (4)}$$

#### 3.1 Case-I: $Y = \max(Y_A, Y_B)$ & $Z = \max(Z_A, Z_B)$

$$P\{S_k < Y\} = \int_0^{\infty} P\{Y > X\} g_k(x) dx$$

$$P(S_k \leq Y) = a_1^k + a_2^k - a_3^k,$$

$$\text{where } a_1 = E[e^{-\lambda_A x}] \quad ; \quad a_2 = E[e^{-\lambda_B x}] \quad \& \quad a_3 = E[e^{-(\lambda_A + \lambda_B)x}].$$

$$P(S_k \leq Z) = b_1^k + b_2^k - b_3^k,$$

$$\text{where } b_1 = E[e^{-\mu_A x}], b_2 = E[e^{-\mu_B x}] \& b_3 = E[e^{-(\mu_A + \mu_B)x}] \quad \text{--- (5)}$$

$P(T > t) =$

$$\sum_{k=0}^{\infty} \{G_k(t) - G_{k+1}(t)\} \{a_1^k + a_2^k - a_3^k\} + p \sum_{k=0}^{\infty} \{G_k(t) - G_{k+1}(t)\} \{1 - a_1^k - a_2^k + a_3^k\} \{b_1^k + b_2^k - b_3^k\} \quad \text{--- (6)}$$

$$\begin{aligned} \bar{l}(s) &= \bar{a}_1 \sum_{k=1}^{\infty} [\bar{g}(s)]^k a_1^{k-1} + \bar{a}_2 \sum_{k=1}^{\infty} [\bar{g}(s)]^k a_2^{k-1} \\ &- \bar{a}_3 \sum_{k=1}^{\infty} [\bar{g}(s)]^k a_3^{k-1} + p \left\{ \bar{b}_1 \sum_{k=1}^{\infty} [\bar{g}(s)]^k b_1^{k-1} \right. \\ &+ \bar{b}_2 \sum_{k=1}^{\infty} [\bar{g}(s)]^k b_2^{k-1} - \bar{b}_3 \sum_{k=1}^{\infty} [\bar{g}(s)]^k b_3^{k-1} \\ &- \bar{a}_1 \bar{b}_2 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_1 b_2)^{k-1} + \bar{a}_2 \bar{b}_3 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_2 b_3)^{k-1} \\ &- \bar{a}_2 \bar{b}_1 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_2 b_1)^{k-1} - \bar{a}_2 \bar{b}_2 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_2 b_2)^{k-1} \\ &+ \bar{a}_3 \bar{b}_1 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_3 b_1)^{k-1} + \bar{a}_3 \bar{b}_2 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_3 b_2)^{k-1} \\ &\left. - \bar{a}_3 \bar{b}_3 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_3 b_3)^{k-1} \right\} \quad \dots (7) \end{aligned}$$

It can be shown that distribution function G(.) of the inter exit times satisfy the relation

$$G^*(s) = \sum_{n=1}^{\infty} (1 - q_A)^{n-1} q_A F_n^*(s) + \sum_{n=1}^{\infty} (1 - q_B)^{n-1} q_B F_n^*(s) \quad \dots (8)$$

$$\bar{g}(s) = q_A \sum_{n=1}^{\infty} (1 - q_A)^{n-1} F_n^*(s) + q_B \sum_{n=1}^{\infty} (1 - q_B)^{n-1} F_n^*(s),$$

where  $F_n^*(s) = \frac{(1-R)(1+vs)^{1-n}}{(1-R)(1+vs) + nRvs}$  --- (9)

$\bar{g}(0) = 2$  and  $\bar{g}'(0) = \frac{-u}{q_A q_B}$  --- (10)

$$\begin{aligned} E(T) &= \left( \frac{v}{1-R} \right) \frac{1}{q_A q_B} \left\{ \frac{\bar{a}_1}{(1-2a_1)^2} \right. \\ &+ \frac{\bar{a}_2}{(1-2a_2)^2} - \frac{\bar{a}_3}{(1-2a_3)^2} + p \left\{ \frac{\bar{b}_1}{(1-2b_1)^2} + \frac{\bar{b}_2}{(1-2b_2)^2} \right. \\ &- \frac{\bar{b}_3}{(1-2b_3)^2} - \frac{\bar{a}_1 \bar{b}_1}{(1-2a_1 b_1)^2} - \frac{\bar{a}_1 \bar{b}_2}{(1-2a_1 b_2)^2} + \frac{\bar{a}_1 \bar{b}_3}{(1-2a_1 b_3)^2} \\ &- \frac{\bar{a}_2 \bar{b}_1}{(1-2a_2 b_1)^2} - \frac{\bar{a}_2 \bar{b}_2}{(1-2a_2 b_2)^2} + \frac{\bar{a}_2 \bar{b}_3}{(1-2a_2 b_3)^2} \\ &\left. + \frac{\bar{a}_3 \bar{b}_1}{(1-2a_3 b_1)^2} + \frac{\bar{a}_3 \bar{b}_2}{(1-2a_3 b_2)^2} - \frac{\bar{a}_3 \bar{b}_3}{(1-2a_3 b_3)^2} \right\} \quad \dots (11) \end{aligned}$$

This Equation (11) gives the mean time to recruitment for case - I

**3.2 Case-II:  $Y = \min(Y_A, Y_B)$  &  $Z = \min(Z_A, Z_B)$**

$$P\{S_k < Y\} = \int_0^{\infty} P\{Y > X\} g_k(x) dx$$

$$P(S_k \leq Y) = a_3^k \text{ where } a_3 = E[e^{-(\lambda_A + \lambda_B)x}].$$

$$P(S_k \leq Z) = b_3^k \text{ where } b_3 = E[e^{-(\mu_A + \mu_B)x}].$$

$$\begin{aligned} P(T > t) &= 1 + \bar{a}_3 \sum_{k=1}^{\infty} G_k(t) a_3^{k-1} + p \\ &\left\{ \bar{a}_3 \bar{b}_3 \sum_{k=1}^{\infty} G_k(t) (a_3 b_3)^{k-1} - \bar{b}_3 \sum_{k=1}^{\infty} G_k(t) b_3^{k-1} \right\} \end{aligned}$$

$$\begin{aligned} \bar{l}(s) &= \bar{a}_3 \sum_{k=1}^{\infty} [\bar{g}(s)]^k a_3^{k-1} + p \left\{ \bar{b}_3 \sum_{k=1}^{\infty} [\bar{g}(s)]^k b_3^{k-1} \right. \\ &\left. - \bar{a}_3 \bar{b}_3 \sum_{k=1}^{\infty} [\bar{g}(s)]^k (a_3 b_3)^{k-1} \right\} \quad \dots (12) \end{aligned}$$

$$\begin{aligned} E(T) &= \left( \frac{v}{1-R} \right) \frac{1}{q_A q_B} \left\{ \frac{\bar{a}_3}{(1-2a_3)^2} + p \left\{ \frac{\bar{b}_3}{(1-2b_3)^2} \right. \right. \\ &\left. \left. - \frac{\bar{a}_3 \bar{b}_3}{(1-2a_3 b_3)^2} \right\} \right\} \quad \dots (13) \end{aligned}$$

Equation (13) gives the mean time to recruitment for case - II

**4 Remark:**

Computation of E(T) for extended exponential and SCBZ property possessing thresholds is similar for both the cases as their distribution will have just additional terms.

**4.1 Note:**

When  $c=1, p \neq 0, q \neq 1$  our results agree with the results for the manpower system having the inter-decision times as an ordinary renewal process.

**5 Findings:**

From the above results, the observation are presented which agree with reality.

.As  $\lambda$  increases, on the average, the inter-decision time decreases and consequently the mean of time to recruitment decreases when the other parameters are fixed.

## 6 Conclusion:

The models discussed in this paper are found to be more realistic and new in the context of considering (i) separate points (exit points) on the time axis for attrition, thereby removing a severe limitation on instantaneous attrition at decision epochs and (ii) associating a probability for any decision to have exit points (iii) provision of optional and mandatory thresholds. From the organization's point of view, our models are more suitable than the corresponding models with instantaneous attrition at decision epochs, as the provision of exit points at which attrition actually takes place, postpone the time to recruitment.

## Acknowledgments

The first author gratefully acknowledges the management of Government Arts College for its moral support and encouragement.

## References

- [1] D.J. Bartholomew, Stochastic model for social processes, (John Wiley and Sons, New York, 1973).
- [2] D.J. Bartholomew and F. Andrew Forbes, Statistical techniques for manpower planning. (John Wiley and Sons, New York, 1979)
- [3] A. Devi and A. Srinivasan, Variance of time to recruitment for single grade manpower system with different epochs for decisions and exits, International Journal of Research in Mathematics and Computations, 2, 2014, pp.23-27.
- [4] A. Devi and A. Srinivasan, Variance of time to recruitment for single grade manpower system with different epochs for decisions and exits having correlated inter-decision times, Annals of Pure and Applied Mathematics, 6(2), 2014, pp.185-190.
- [5] J.B. Esther Clara, Contributions to the study on some stochastic models in manpower planning, Ph.D., Thesis, Bharathidasan University, Tiruchirappalli, Tamilnadu, June(2012).
- [6] J.Gurland, Distribution of the maximum of the arithmetic mean of correlated random variables, Ann. Math. Statist., 26, 1955, pp.294-300.
- [7] K. Parameswari, J. Sridharan and A. Srinivasan, Stochastic model on time to recruitment in a two graded manpower system, Proceedings of National conference on Recent Advances in Mathematical Analysis and Applications, 2013, pp.378-387.
- [8] K. Parameswari, J. Sridharan and A. Srinivasan, A Stochastic model on time to recruitment in a two graded manpower system having correlated wastage, Bessel J. Math., 3(3), 2013, pp.209-224.
- [9] G. Ravichandran and A. Srinivasan, Variance of time to

recruitment for a single grade manpower system with two thresholds having different epochs for decisions and exits, Indian Journal of Applied Research 5(1), 2015, pp.60-64.

- [10] G. Ravichandran and A. Srinivasan, Time to recruitment for a single grade manpower system with two thresholds, different epochs for exits and Correlated inter-decisions, International Research Journal of Natural and Applied Sciences, 2(2), 2015, pp.129-138.
- [11] Srinivasan, A., and Vasudevan, V., Variance of the time to recruitment in an Organization with two grades, Recent Research in Science and Technology, 3(1), 2011, pp.128-131.

## First Author



**Mrs.L.Saral**, Ph.D., Scholar, PG & Research Department of Mathematics, Government Arts College(Autonomous), Trichy-22, was born on 25/04/1983 at Trichy district. she obtained her B.Sc degree in 2004, M.Sc degree in 2006 at Holy Cross College and M.phil degree in 2011 in Alagapa University. She has 5 years of teaching experience in M.Kumarasamy college of Engineering and she has published a Research paper in Stochastic Processes in International Journal.

## Second Author



**Dr.S.Sendhamizh selvi**, Assistant Professor, PG & Research Department of Mathematics, Government Arts College, Trichy-22, has obtained M.Sc degree in 1989 from Bharathidasan University M.Phil in 1999 from Madurai Kamaraj University and Ph.D in 2009 from Bharathidasan University. She worked in various designations in JJ college of Engineering & Technology for 10 years and as a Head of the Department for Humanities & Science for 5 years in Oxford Engineering College. At present she is working as an Assistant Professor of Mathematics in Government Arts College since 2011. She has more than 25 years of experience in Teaching and 10 years of Research experience. She has presented more than 15 research papers in National and International Conferences. She has organized National level symposium and Seminar. She has produced 7 M.Phil students and she is guiding 2 M.Phil and 3 Ph.D candidates. She is a life member of AICTE

## Thrid Author



**Dr. A. Srinivasan**, Professor Emeritus PG & Research Department of Mathematics Bishop Heber College(Autonomous),Tiruchirappalli-17, has obtained M.Sc. Mathematics Degree in 1976 and Ph.D Degree in 1985 from Annamalai University. He joined Bishop Heber College in 1988 as Assistant Professor in Mathematics. He has 27 years of teaching and research experience and produced 10 Ph.D's and 32 M.Phil Degree students. At present he is guiding 8 students for Ph.D program. He has published 110 research papers in International Journals, 72 in National Journals, 23 papers in the Proceedings of the International conferences and 28 in that of National conferences. He has completed one UGC Minor Research Project. He has refereed research papers for International Journals. The thrust areas of his research are Stochastic manpower models, Queues, Retrial Queues, Fuzzy inventory models and First passage times. He is a life member in the Indian Mathematical Society, the Indian Society for Probability and Statistics and the forum for Inter disciplinary Research in Mathematics. He visited Manila in Philippines to present a research paper in an International conference in 2000. He presented a research paper at the International Congress for Mathematicians held in the University of Hyderabad during 19-27 August 2010. He is a resource person and Chairperson for several International and National level conferences / Seminars and Refresher courses for University and College teachers sponsored by UGC and DST. He is a member in several academic bodies and recruitment boards.